Quality Management Software Company

Lightstream becomes an extension of the IT team, delivering ongoing support, savings and optimization of its AWS cloud environment leading to growth, advances in technology and cost savings in AWS.

Business problem

- Focused on continuing to build their technology leadership and providing high-quality products through worldwide distribution, this medical corporation knew they had to migrate to the cloud, but needed help.

- The IT team had become overburdened with the day-to-day management of its cloud environment, pulling the team's focus away from their core mission to build on their technology leadership.

- Cloud spending had become exorbitant and they lacked the internal resources to uncover and remedy inefficiencies.

Solution

- Lightstream's first recommendation was to enter into to an AWS Enterprise Discount Program (EDP) contract to allow the company to take advantage of additional savings

- Lightstream's Cloud Managed Services (CMS) utilized to capitalize on the ongoing optimization of the financial, security, technological and operational aspects of its cloud environment and free up the IT team

Business Outcomes

- Lightstream created and manages the company's cloud environment using AWS Control Tower, ensuring a well-architected multi-account environment and the tools to govern AWS workloads with rules for security, operations and internal compliance.

- Weekly meetings facilitate ongoing cloud optimization and financial, technical and operational insights.

- Cloud cost savings and GP3 migration saving nearly $200,000 in one year.