

Property Management Software Company

Lightstream's Cloud Managed Services gave this property management software the tools to successfully migrate to the cloud and optimize the operational, security, and financial aspects of its environment.

Business Challenge

- A software company specializing in ERP design, implementation and integration for life science organizations houses its solutions in Amazon Web Services (AWS) and Microsoft Azure cloud environments. They choose to have a dual presence in order to take advantage of the best features each provider has to offer. However, they needed an additional set of tools in order to analyze and make changes to their environments and to ensure optimal usage and cost control.

Solution

- Lightstream tailored its service package with the goal of achieving four main objectives: cloud optimization, in-depth spending visibility, waste management, and cost reduction
- Lightstream negotiated a contract with AWS and the software company to resell its cloud services
- The organization contracted with Lightstream for its Cloud Managed Services (CMS), **Lightstream Connect**, for a holistic view of the technology spend and performance

Business Outcomes

- In <6 months, Lightstream helped achieve 64% cloud optimization
- The organization realized >\$50,00/mo savings through procurement optimization and waste management
- Lightstream applied identity and access management to enhance cloud security
- Lightstream negotiated private pricing offering saving >\$40,000/mo over three years



Case Study



 lightstream



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