## Pastry Manufacturer

Lightstream secured significant savings and opportunity for growth by managing communication solutions using its best-inclass service and technology expertise.

## **Business Problems**

- The company communication infrastructure was chaotic, including its phone system where it was paying for extra phone lines and features it was not using; was juggling multiple billing statements; and was navigating a variety of tech support functions.
- Current carrier was unable to provide real-time support following multiple outages
- Needed a modern communication solution that was reliable, supported remote work, and alleviated the burden on its limited IT department.
- Lack of understanding of bandwidth needed in order to design an efficient, stable network that would support its end users.

## Solution

- Lightstream eliminated extra lines and unnecessary features of the phone service while leveraging POTS consolidation to simplify services and seamlessly manage its enterprise environment.
- Lightstream transitioned the company to Structured Communications' Fortinet Managed SDWAN from Miraki Managed SDWAN. This complete platform shift and change in managed services provider improved connectivity and allowed for third-party providers to aid the company's IT department.
- Lightstream calculated the bandwidth needed to supports their future goals.

## **Business Outcomes**

- By consolidating POTS lines and getting rid of old lines and services, Lightstream estimates the company will save around \$150,000 over a five-year period.
- Lightstream estimates that the transition to the new SDWAN will save the manufacturer an estimated \$80,000-\$100,000 over five years.
- With Lightstream's expertise, the company has a brand-new supported infrastructure in a fully managed environment with high quality service.

