

Medical Corporation

Lightstream became an extension of the IT team, delivering ongoing support, savings, and optimization of its AWS cloud environment, which lead to growth, advances in technology, and cost savings in AWS.

Business Challenge

- They needed help migrating to the cloud so they could provide high-quality products through worldwide distribution
- The IT team had become overburdened with the day-to-day management of their cloud environment, pulling the team's focus away from their core mission to build on their technology leadership
- They were spending exorbitantly on the cloud but didn't have the internal resources to uncover and remedy inefficiencies

Solution

- We first recommended they enter an AWS Enterprise Discount Program (EDP) contract to allow the company to take advantage of additional savings
- They used Lightstream's Cloud Managed Services (CMS) to capitalize on the ongoing optimization of the financial, security, technological, and operational aspects of its cloud environment and free up the IT team

Business Outcomes

- We created and currently manage the company's cloud environment using AWS Control Tower, ensuring a well-architected, multi-account environment and the tools to govern AWS workloads (including rules for security, operations, and internal compliance)
- Weekly meetings facilitate ongoing cloud optimization and financial, technical, and operational insights
- Cloud cost savings and GP3 migration, saving nearly \$200,000 in a single year



Case Study

 lightstream



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