Supplier of Automotive Acoustics & Textiles

Lightstream Managed Services designs and implements Fortinet SD-WAN and Lightstream Endpoint Defense, built on Cortex XDR from Palo Alto Networks to help the world's second largest supplier of automotive acoustics/textiles to shift from MPLS, lower network costs, and improve endpoint security.

Business Challenge

- This company relied on a private multiprotocol label switching (MPLS) wide-area network with centralized network-based firewalls—all managed by a large, global telecommunications provider
- Service providers struggled to work together, leading to loss of service, degraded performance, and security gaps
- The company was looking for a replacement solution that provided full endpoint detection and response (EDR) capabilities for its 3,000 devices

Solution

- Our team of experts met with the company and they were convinced a centralized architecture wasn't the best fit. They proposed placing firewalls at the edge
- Lightstream Endpoint Defense, built on Cortex XDR from Palo Alto Networks, with fully managed services replaced Symantec

Business Outcomes

- Deployed Lightstream Endpoint Defense (Cortex XDR) to 3,000 devices, fully managed and operational in 15 days
- Customer replaced Symantec with a better solution and completed the implementation before contract expiration

