

LIGHTSTREAM CMS AND LIGHTSTREAM CONNECT

SOLUTIONS FOR CLOUD SECURITY AND MANAGEMENT

Lightstream Cloud Managed Services (CMS)

Lightstream's comprehensive suite of cloud solutions empowers organizations of all sizes to build, manage, and secure their cloud environments.

Lightstream CMS and Lightstream Connect are a powerful duo that helps you minimize costs and maximize business impact.

Lightstream CMS is a hands-on cloud service that combines four areas of effective cloud management to support cloud deployment and offer insights into resource allocation, usage, service inventory, security and configuration gaps, and cost (savings).

- **Security.** Continuous expert assessments and reviews using powerful security software.
- **Finance.** Fully managed RI and AWS Savings Plan, financial reviews, advanced reporting, and dashboards.
- **Technology.** Every workload has the optimal balance of performance, reliability, and cost.
- **Operational expertise.** Comprehensive and ongoing help from a team of experts.

Lightstream CMS lets you focus on the bigger picture. We put our years of expertise to work to optimize your day-to-day cloud administration and management, including cloud architecture, cost optimization, and operational and technical best practices. We focus on security and compliance to ensure your cloud is properly deployed, managed, and, above all else, secure.

When you pair Lightstream CMS with Lightstream Connect, you get fully managed cloud services and a single dashboard where you can view, manage, and optimize your daily cloud operations.

Lightstream Connect

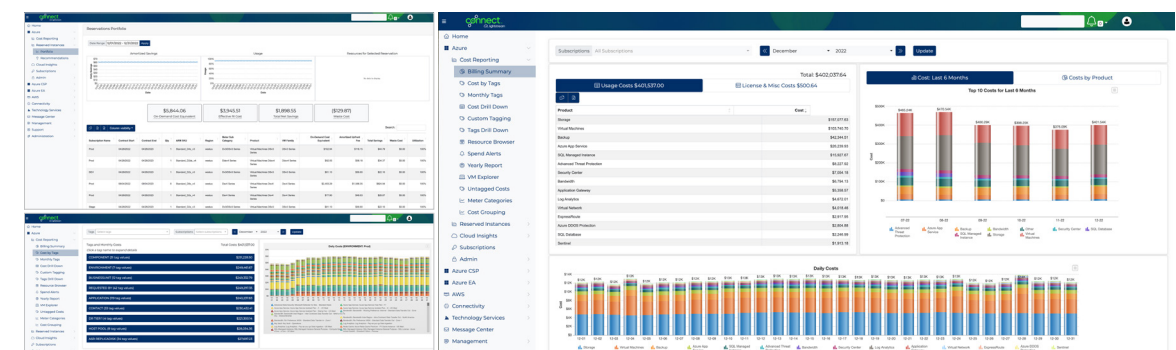
You have to keep track of bills, technologies, security issues, and so much more, so we've brought everything you need to know about your technology spend and daily operations into one place—no more opening multiple spreadsheets and bills, just everything you need, all in one place. Lightstream Connect is a single pane of glass application for your entire network.

Because we want to help you optimize your cloud spend to the fullest, when you use Lightstream CMS, you get Lightstream Connect, too. It is a managed service that gives you a holistic view of your technology spend and network, integrating seamlessly (and securely) with telecom carriers, cloud providers, and our service management platform.

We consolidate your orders, services inventory, usage, and analytics into Lightstream Connect to help you save money and get the actionable insights you need. It offers:

- Network and cloud monitoring provide constant workload monitoring, especially when you're shifting cloud services, to ensure uptime through visibility and network connectivity.
- Advanced cloud analytics. Up-to-the-minute dashboards and cloud services reporting keep you in the loop, allowing you to view reports your way to make informed decisions for your cloud spend.
- Custom ad hoc reporting. We build custom reports based on your specific requirements—all included with Lightstream CMS and Lightstream Connect.

Lightstream Connect's comprehensive financial analytics (product costing, margin analytics, departmental reporting, and more) give you a billing overview and the spend clarity you need to make data-driven decisions on how to be more cost-effective. The data and reporting are updated frequently and consistently, ensuring accuracy.



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CLOUD SERVICE PLANS THAT MEET YOUR BUSINESS NEEDS

STANDARD

- Initial assessment
- Lightstream Connect
- Assigned sales rep and CEM
- Semi-annual assessment
- Support hours (fees apply)
- Ad hoc access to our PS team (fees apply)
- Access to cloud optimization tools

FINANCIAL

- Lightstream Connect
- Assigned sales rep and CEM
- Monthly cost optimization
- RIs/SPS
- Technical cost optimization
- Support hours (fees apply)
- Ad hoc access to our PS team (fees apply)
- A la carte CloudCheckr

PLATINUM

- An initial assessment
- Lightstream Connect
- Assigned sales rep and CEM
- Monthly Assessment
- Monthly savings analysis
- Ad hoc access to our PS team (fees apply)
- CloudCheckr subscription
- Support hours
- Procurement and ongoing management of savings contracts
- Assigned cloud engineer

COST

No cost to you*

COST

Resell/CSP/PAL
 25% of RI/SPs savings
 \$300 per engineering hour
 No resell/CSP/PAL
 -35% of RI/SPs savings
 -\$300 per engineering hour

COST

Resell/CSP/PAL and no resell/CSP PAL
 Tiered pricing based on cloud consumption
 \$300 per engineering hour

CMS BENEFITS

- Lightstream's deep cloud expertise
- Assigned account management team
- Free cloud assessment
- Cloud analytics with LS Connect and cloudcheckr
- Access to professional services team
- Peace of mind

Want to get started?

With Lightstream CMS and Lightstream Connect, you get the total package: cloud and network security and management plus an easy-to-use platform that gives you insights into your technology spend, consolidates billing, and provides the advanced analytics you've been looking for. So, if you're ready for simplified cloud security and management and all the tools to help you optimize your cloud, [contact us today](#).

*Restrictions may apply